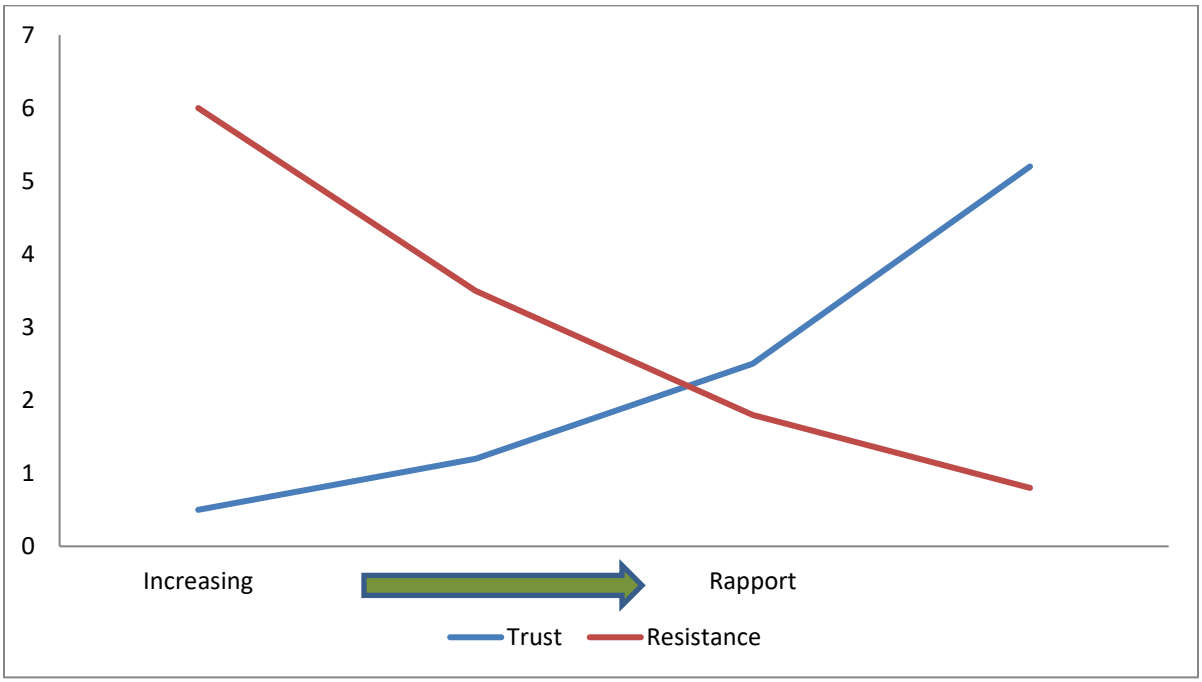
7
6
5
4
3
2
1
0
Increasing
Rapport
Trust
Resistance